

While it may seem like common logic, we've seen numerous instances where fully structured and well planned competency development programs around the world fail simply due to ineffective implementation and rollout towards front-end users.

## The Need for Suitable Software

Assuming a comprehensive learning and development program is in place, complete with a structured competency framework, relevant learning solutions and rational IDP or progression plans, here are the top 3 reasons why most competency development programs will initially fail at the software deployment stage:

- User Interface** User interface of the competency software is found to be too difficult or complicated to use by the majority of front-end users within the organization.  
*Imagine teaching a semi-retired field operator how to manage a corporate website.*
- Over-Featured** Features, functionality and general administration of the competency software are too complex and robust in terms of the basic needs of the organization.  
*Imagine installing SAP to manage the competencies of a privately-owned, 10-person accounting firm.*
- Under-Featured** Rigid or limited capabilities and features of the competency software simply does meet the requirements of the core competency methodology of the organization.  
*Imagine using Microsoft Excel to manage the competencies of a multi-national oil & gas company.*

## Where we can help...

Keep in mind that Black Box isn't here to reinvent your wheel, nor are we here to force your organization towards a rigid and unforgiving competency program. What we can offer though, is a unique and in-depth knowledge of a wide range of cloud-based applications and Competency Management Software options.

We'll work in close coordination with your training teams in sourcing the most appropriate software solution for your company, based on the following critical factors:

- Current company size and targeted growth strategy
- Front-End User interface and ease of use
- System Administrator interface and ease of use
- General software features and functionality
- Alignment to any existing competency programs
- Tracking, assessment and reporting requirements
- Integration with your existing IT infrastructure
- Web-based or Client-based hosting requirements



## black box Prefers SkillBuilder® LMS

*A Learning Management System that learners and administrators love.*

SkillBuilder® LMS is a flexible, easy-to-use and cost-effective Learning Management System. It not only helps organizations better deliver online and traditional training to employees and customers, but also reduces the time and money required to support associated training activities.

SkillBuilder® LMS drives business results with everything you need in a Competency-Based Learning Management System.



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Flexible Evaluation



Powerful Reporting



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Multiple Languages



System Integration



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